

A Workshop To Skill Up For Building Relationships With Clients And Prospects

Tuesday January 28th

8:30 AM -12:30 PM

Troy University 100 Volvo Pkwy Suite 300. Chesapeake, VA 23320

Don't wait too long...limited seating!

I am often told, "We need more time in your seminars!" So let's do this!

You will learn new skills in

- · Creating an engaging profile and company page
- Conducting LinkedIn research for targeting your prospects and referral sources
 - Developing effective content

Our LinkedIn Expert Panel:



Tage Counts Vice President, Membership Hampton Roads Chamber

Agenda:

8:30-9:00 and Networking

9:00-10:00 Profiles and Company Pages 10:00-10:30 Using LinkedIn for Research

10:30-11:15 Panel of Experts

11:15-12:15 Creating Content that Works

12:15-12:30 Networking and Wrap Up



Meredith Moore Marketing Coordinator, MSA, P.C.



Hamilton Perkins Founder of Hamilton Perkins Collection®

Continnental Breakfast included Early Bird Pricing: \$79.00 After January 15th: \$89.00 Bring three from the same company for a total of \$180 (\$60 each)

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